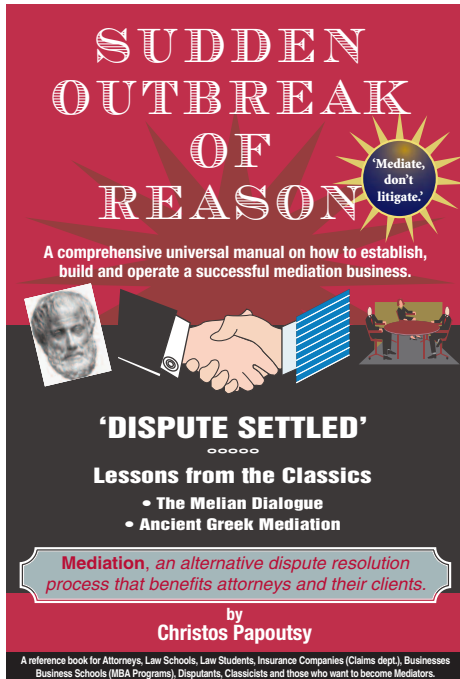


SUDDEN OUTBREAK OF REASON:

A comprehensive universal manual on how to establish,
build and operate a successful mediation business.

By **Christos Papoutsy**



“Sudden Outbreak of Reason” is a comprehensive manual on how to utilize alternative dispute resolutions to settle disputes.

It is an timeless reference book for Attorneys, Law Schools, Law Students, Insurance Companies (Claims dept.), Businesses, Business Schools (MBA Programs), Disputants, Classicists and those who want to become Mediators.

The book illustrates the principles ‘Mediate, Don’t Litigate’ and ‘Dispute Settled,’ emphasizing mediation as a key alternative dispute resolution process that benefits attorneys and their clients.

It examines lessons from the Classics, such as ‘The Melian Dialogue’ and ‘Ancient Greek Mediation’ and how to apply them to today’s mediation business strategies.



About the Author: Christos Papoutsy is a successful, semi-retired business executive. During his career, Mr. Papoutsy led thousands of employees world-wide and developed his company into a global leader in the electronics industry. He is a business graduate of Southern New Hampshire University, and he later pursued post-degree studies at Harvard University in law, mediation, and psychology. In 1991, he received an honorary Doctor of Law degree from his alma mater. Mr. Papoutsy has lectured on business and business ethics at universities and educational institutions in Europe, and the United States, including Oxford University, Dartmouth College, the University of New Hampshire, Southern New Hampshire University, and The American Hellenic Chamber of Commerce in Athens, Greece. Christos Papoutsy is a former mediator and director of United States Arbitration & Mediation of New England, Inc. Many of his lectures on mediation and business ethics are available to the public through Hellenic Communication Services at <http://www.helleniccomserve.com>. With his wife, he is founder of the Christos and Mary Papoutsy Distinguished Chair in Ethics at Southern New Hampshire University (www.snhu.edu).

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Objectives of This Book

- To introduce basic mediation concepts, principles, and instruction to enhance the understanding and use of mediation and other alternative dispute methods in settling disputes out of court.
- To expand readers' awareness of what constitutes mediation and other ADR practices in the arena of a wide scope of disagreements and law suits.

Author Available

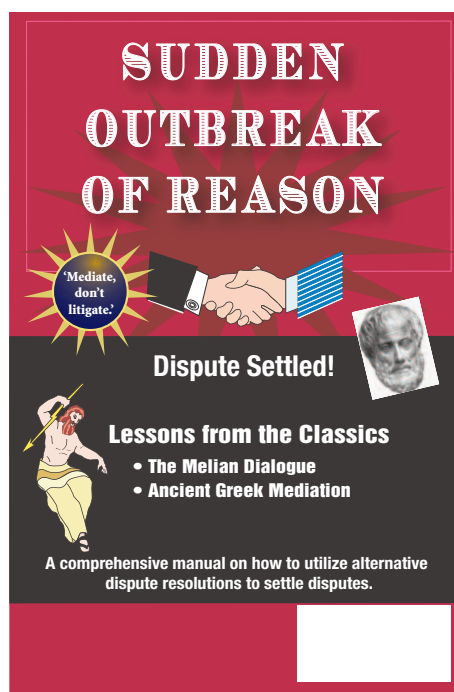
Mr. Papoutsy is available for book signings and a specially designed one-hour Power Point lecture covering all the key points of this new publication.

To schedule a book signing, or a lecture, call (603) 379-8140, or via e-mail at Papcoholding@papcoholdings.org.

Other books written by the author:

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